



KEY TRAVEL



Flights

In partnership with all of the major airlines, Key Travel can offer you the widest choice of booking fares and conditions, designed to meet the specialist needs of the not-for-profit sector. So whether your itinerary is determined by cost, flexibility or convenience, we can provide you with the best value fare.

Our dedicated reservations teams have extensive knowledge of the remote and challenging destinations our not-for-profit clients are often required to travel to. This coupled with our fare accessibility make Key Travel the natural choice for travel bookers in the sector.

Our fares are constantly reviewed and negotiated to ensure that we offer you the maximum value at all times. In addition to this our reservations teams are updated with seasonal airline specials as soon as they are released so you can be sure that you are getting the best deal available.

Our Fares

As pioneers of the Charity/Missionary fare we have been offering sector specific fares for nearly 30 years. These fares are designed to offer you a competitive price combined with increased flexibility that enables you to better manage your travel plans and avoid the indirect costs commonly associated with unplanned travel.

We offer:

- Charity fares
- Consolidated / Negotiated fares
- Published fares / Low Cost airlines

The Charity Fare

How did the Charity fare come about? Our customers told us that in order to better serve their causes, it would be desirable to have full ticket flexibility to suit their requirements, without the 'price tag' normally associated with flexible fares types. We responded by approaching airlines with this request and the Charity fare was born. We are proud to say that we now offer the widest and most competitive range of Charity fares on the market.

What is a charity fare?

A Charity fare is not always the cheapest fare on a given route at the time of booking, but it is usually the cheapest flexible fare, which is proven to generate significant savings for not-for-profit organisations.

Who is eligible for Charity fares?

Despite their name, Charity fares are not just available to our charity clients. Most of these fares are accessible to our University clients too. Your reservations consultant will be able to provide quotes on all the fare types available to your organisation.

How Charity fares can save you money

Flexibility:

Plans change, especially when a charity is responding to an urgent and unforeseen situation. Charity fares enable organisations to change their plans at short notice, making significant savings in cancellation and amendment charges.

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Early booking:

By having access to fares that are flexible and can be easily amended or cancelled, you are able to book tickets much further in advance, getting access to the best rates and saving money. If you wait until your plans are certain, you may find the price of fares has gone up significantly compared to prices available earlier.

Extra baggage allowance:

Many of the Charity fares allow free excess baggage so that you can take necessary equipment with you to fulfill your humanitarian work or research, saving money on additional charges.

Consolidated/ Negotiated fares

Key Travel has negotiated preferential rates with over 90 airlines so that we can offer you great rates and terms on routes all over the world. These fares offer some of the flexibility of our charity fares, for example they can usually be held for a certain length of time without payment, and changes are possible subject to a fee from the airline.

Published fares/ low cost airlines

Published fares are typically available through all agencies and directly through the airlines themselves, with no associated preferential terms. Many of these lower cost fares cannot be held, meaning the fare is only guaranteed at time of enquiry/reservation and are generally very restrictive, in that they cannot be changed and are non-refundable. However, there are some exceptions and your reservations agent will advise you of the exact ticket conditions prior to confirming the ticket.

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